

## LOT MEMBERSHIP APPLICATION

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Bank/Vendor Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Membership Categories

\_\_\_\_\_ \$125 Bank Members

\_\_\_\_\_ \$250 Affiliate Members (CBI vendors)

Check    Credit Card    Invoice

*CBI accepts Visa and Mastercard. Please call  
515.453.1495 to pay via credit card.*

**Please return completed membership  
application and payment to:**

**Community Bankers of Iowa**  
521 E. Locust Street, Suite 202  
Des Moines, IA 50309

Fax: 515.453.1498

For more information, please contact us at  
cbia@cbiaonline.org or 515.453.1495.

*I appreciate that LOT provides tremendous opportunity for today's emerging leaders to network with peers, learn from the leaders that have helped shape the strong foundation of independent, community banks we enjoy today, and provide the tools to help ensure that the leaders of tomorrow continue to move Iowa's independent community banks forward."*

**Heidi Brown**  
Citizens State Bank  
Sheldon



**Community Bankers of Iowa  
Leaders of Tomorrow**

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MAXIMIZE  
YOUR  
POTENTIAL  
WITH CBI'S  
LEADERS OF TOMORROW



The Leaders of Tomorrow (LOT) is a program created by the Community Bankers of Iowa to enhance the growth, leadership, and networking skills of future banking leaders.

## CONNECT

LOT establishes a network of leaders who serve and strengthen their communities and advocate for the community banking industry.



*“In the increasingly impersonal business world, the Leaders Of Tomorrow group provides next-generation bankers with crucial networking skills that are necessary for the success of independent banks.”*

**Justin Widlund**  
**Manson State Bank**  
**Manson**

## EDUCATE

The program includes quarterly meetings and an Annual Leadership Development Conference held each year in Des Moines.

Speakers at the quarterly meetings and Conference address timely topics in the banking industry, leadership development, and best practices.

LOT meetings are designed to encourage brainstorming discussions with peers, asking questions, and problem solving.

*“LOT provides me with the opportunity to network with peer bankers and attend timely, relevant presentations about topics that are important in banking.”*

**Kathy Burrows**  
**Bankers Trust Company**  
**Des Moines**

*“LOT gives you the chance to discuss issues with peers and solutions you might not have thought of on your own – a great brainstorming opportunity.”*

**Dena Morrissey**  
**Iowa State Bank & Trust Company**  
**Fairfield**



*“CBI’s LOT has been very beneficial to me, not only as a banker, but also as an individual. The group has shown me the ins and outs of the banking industry, but also has allowed me to grow as a leader in my bank, community and family. I can honestly tell you that this has been one of the most beneficial groups for me.”*

**LOT Member Matt Mueller**  
**The State Bank**  
**Spirit Lake**



## DEVELOP

LOT members’ leadership and management skills

are developed throughout the program by listening to presentations from renowned motivational and business speakers, and by taking on LOT committee responsibilities.

Active committees include: Membership, Quarterly Meeting Program, Scholarship, Up and Coming Banker of the Year, Leadership Development Conference, Marketing, and CBI PAC Fundraiser. Committees meet at the end of each quarterly meeting and hold conference calls on an as needed basis.

Each year a LOT member who has developed in their leadership skills is selected as the Up and Coming Banker of the Year and presented with their award at the CBI convention.

LOT also encourages the development of the next generation by presenting two \$1,000 scholarships annually to deserving high school seniors.

