



Financial Education & Development
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2022 Webinar Schedule by Category

Revised 12/6/2021

Audit & Accounting

- 1/10/2022 **Call Report Series:**
Monday Call Report Update 2022
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 4/14/2022 **Call Report Series:**
Call Reporting Basics
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 7/14/2022 **Call Report Series:**
Understanding Call Report Regulatory Capital: Standards, Ratios, Risk Weighting
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 9/15/2022 Troubled Debt Restructuring: What Qualifies & Accounting for TDRs as Credit Improves
Todd A. Sprang, CLA
- 10/11/2022 **Call Report Series:**
Call Report Loan Classifications
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

Collections

- 3/24/2022 20 Common Mistakes in Consumer Collections
Morning Elizabeth Fast, Spencer Fane LLP
- 5/10/2022 Reducing Mortgage Delinquency: Proactive Protection of the Bottom Line
David A. Reed, Reed & Jolly, PLLC
- 8/24/2022 Maximizing Recoveries on Charged-Off Loans
David A. Reed, Reed & Jolly, PLLC
- 10/4/2022 Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Cramdowns & Risks
Morning Elizabeth Fast, Spencer Fane LLP

Compliance

1/6/2022 Morning	A Year in the Life of a Compliance Officer Dawn Kincaid, Brode Consulting Services, Inc.
1/25/2022 Morning	Lending Regulatory Roundup: Avoiding Violations & Preparing for Changes Dawn Kincaid, Brode Consulting Services, Inc.
2/8/2022 Morning	BSA Officer Reports to the Board Dawn Kincaid, Brode Consulting Services, Inc.
2/17/2022 Morning	High-Risk Cash-Intensive Businesses: Managing & Monitoring Dawn Kincaid, Brode Consulting Services, Inc.
3/2/2022 Morning	BSA Exam Manual Update: Identifying & Mitigating BSA Risks Susan Costonis, Compliance Training and Consulting for Financial Institutions
3/22/2022 Morning	Breaking Down the Anti-Money Laundering Act & Preparing for Impact Dawn Kincaid, Brode Consulting Services, Inc.
3/29/2022	Top 25 Safe Deposit Compliance Issues David McGuinn, Safe Deposit Specialists
4/12/2022 Morning	Surviving a BSA Exam: Recent Hot Spots Dawn Kincaid, Brode Consulting Services, Inc.
4/26/2022 Morning	Compliance Training for the Frontline Dawn Kincaid, Brode Consulting Services, Inc.
5/4/2022	BSA Compliance for Commercial Accounts: Beneficial Ownership & Beyond David A. Reed, Reed & Jolly, PLLC
5/24/2022	Community Reinvestment Act: Preparing for Regulatory Changes Dawn Kincaid, Brode Consulting Services, Inc.
6/16/2022	Decoding the Examination Process: 10 Essential Techniques to Thrive During Your Next Exam David A. Reed, Reed & Jolly, PLLC
6/30/2022 Morning	Overdrafts Under Fire: Clarifying the Confusion Dawn Kincaid, Brode Consulting Services, Inc.
7/6/2022 Morning	Record Retention in the Digital Age: What to Keep, When to Destroy, What Holds Up in Court? Elizabeth Fast, Spencer Fane LLP
7/20/2022 Morning	Powers of Attorney In-Depth: Good Faith, Fraud & Fiduciary Capacity Elizabeth Fast, Spencer Fane LLP
7/26/2022	Record Retention Rules for Zoom, Microsoft Teams, Slack & Other E-Collaboration Platforms Nancy Flynn, The ePolicy Institute

8/3/2022 Morning CDD: Creating an Effective Program from the Frontline to the Backroom
Dawn Kincaid, Brode Consulting Services, Inc.

8/11/2022 Compliance with E-SIGN, E-Statements & E-Disclosures
Nancy Flynn, The ePolicy Institute

8/16/2022 Morning Mission TRID: Overcoming Examiner-Cited Mistakes
Dawn Kincaid, Brode Consulting Services, Inc.

8/17/2022 Managing Zoom, Microsoft Teams, Slack &
Other Collaboration Platforms with Effective E-Policies
Nancy Flynn, The ePolicy Institute

9/28/2022 Avoiding UDAAP Claims, Errors & Penalties
Mary-Lou Heighes, Compliance Plus, Inc.

11/3/2022 Morning SAR Filing Requirements: When, How & Why
Dawn Kincaid, Brode Consulting Services, Inc.

12/6/2022 Reg E Requirements for Debit Card Error Resolution
Michele L. Barlow, Macha/PAR

12/14/2022 60 Min. a.m. FedNow Risk Assessments & Fraud Controls
Kevin Olsen, VSoft Corporation

Directors

4/20/2022 Board-Level Policies: What Is Required & Why
David A. Reed, Reed & Jolly, PLLC

6/2/2022 Interpreting Call Reports for the Board
Kira Sexton, CLA

6/8/2022 60 Minutes Building a Better Board
Philip K. Smith, Gerrish Smith Tuck

7/20/2022 Things That Keep Boards Up at Night
David A. Reed, Reed & Jolly, PLLC

11/17/2022 Morning BSA Essentials for the Board & Senior Management
Dawn Kincaid, Brode Consulting Services, Inc.

12/1/2022 Morning Board Secretary Procedural & Compliance Responsibilities
Dawn Kincaid, Brode Consulting Services, Inc.

Frontline & New Accounts

- 1/4/2022 Head Teller Development: Improving Teller Performance
Molly Stull, Brode Consulting Services, Inc.
- 3/16/2022 Writing Teller Procedures
Morning Deborah L. Crawford, Gettechnical Inc.
- 4/6/2022 **Frontline Series:**
Morning Minor Accounts: Ownership, CIP, Access, Changes & Transactions
Deborah L. Crawford, Gettechnical Inc.
- 5/5/2022 **Frontline Series:**
Morning Maintaining Consumer Accounts:
Adding Names, Changing Names, Removing Owners, Changing Product Types & More
Deborah L. Crawford, Gettechnical Inc.
- 6/15/2022 **Frontline Series:**
Morning Maintaining Business Accounts:
Changing Principals, Changing Signers, Resolutions, Changing Products & More
Deborah L. Crawford, Gettechnical Inc.
- 7/28/2022 **Frontline Series:**
Morning Checking Account Signature Cards: CIP, IRS & Disclosures
Deborah L. Crawford, Gettechnical Inc.
- 8/25/2022 **Frontline Series:**
Morning Reg CC Check Hold Requirements & Funds Availability
Deborah L. Crawford, Gettechnical Inc.
- 9/7/2022 Job-Specific BSA Training for Frontline
Morning Susan Costonis, Compliance Training and Consulting for Financial Institutions
- 9/29/2022 **Frontline Series:**
Morning Checks, Mobile Deposits, Substitute Checks: Indemnities, Endorsements & Timeframes
Deborah L. Crawford, Gettechnical Inc.
- 10/19/2022 Handling Reg E Disputes Confidently & Compliantly
60 Min. a.m. Elizabeth Fast, Spencer Fane LLP
- 10/25/2022 Handling Court-Ordered Accounts: Estates, Guardianships, Conservatorships & Bankruptcy
Morning Deborah L. Crawford, Gettechnical Inc.
- 12/7/2022 When a Depositor Dies
Morning Elizabeth Fast, Spencer Fane LLP
- 12/13/2022 Consumer Account Documentation: Best Practices
Morning Dawn Kincaid, Brode Consulting Services, Inc.

Human Resources

- 1/13/2022 New Employee Required Training
Molly Stull, Brode Consulting Services, Inc.
- 2/9/2022 Onboarding: The New Normal
Diane Pape Reed, HR Doc
- 4/28/2022 DEI: Keeping It Compliant
60 Minutes Diane Pape Reed, HR Doc
- 8/30/2022 The Way Forward to MORE Time: How to Manage Your Time, Instead of It Managing You
60 Minutes Debbie Peterson, Getting to Clarity, LLC

IRA

- 1/18/2022 2022 IRA & HSA Update: Staying Compliant
Morning Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 4/19/2022 IRA & HSA: 2022's Hottest Issues & Answers
Morning Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 7/19/2022 Advanced Beneficiary & RMD Considerations
Morning Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 9/13/2022 Traditional & Roth IRA Part 1:
Morning Eligibility, Contributions, Rollovers & Transfers
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 10/18/2022 Traditional & Roth IRA Part 2:
Morning Distributions, Taxation, Withholding & Penalties
Frank J. LaLoggia, LaLoggia Consulting, Inc.

Information Technology

- 1/11/2022 A Cookie Diet: Privacy, Restricted Data Access & Building Online Visibility Beyond 2022
Eric C. Cook, WSI Internet Consulting
- 6/7/2022 Measure It to Manage It:
Understanding Analytics & How to Determine Online Success
Eric C. Cook, WSI Internet Consulting
- 9/14/2022 Top 10 IT Frauds: Risks & Protection Strategies for Financial Institutions
John Moeller, CLA

Lending

- 1/26/2022 2021 HMDA Submission Due March 1, 2022: Updates & Challenges
60 Min. a.m. Susan Costonis, Compliance Training and Consulting for Financial Institutions
- 1/27/2022 Loan Documentation for All Legal Entities
Morning Elizabeth Fast, Spencer Fane LLP
- 2/2/2022 Converting a 1040 Personal Return to Cash Flow Part 1: Schedules B & C
Timothy P. Harrington, TEAM Resources
- 2/15/2022 Lending on Low-Income Housing Tax Credit Projects
Elizabeth Fast, Spencer Fane LLP
- 2/17/2022 Deep Dive into Force-Placed Flood Insurance
60 Minutes Molly Stull, Brode Consulting Services, Inc.
- 2/22/2022 Lending to Tenants-in-Common Projects
Morning Elizabeth Fast, Spencer Fane LLP
- 2/23/2022 Converting a 1040 Personal Return to Cash Flow Part 2: Schedules D, E & F
Timothy P. Harrington, TEAM Resources
- 3/3/2022 Appraisal Requirements: A Comprehensive Regulatory Summary
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/15/2022 Real Estate Escrow Accounts & Flood Insurance
Mary-Lou Heighes, Compliance Plus, Inc.
- 3/23/2022 An In-Depth Look at Regulation Z's Amended Qualified Mortgage (QM) Rule
Michael Christians, Michael Christians Consulting, LLC
- 3/24/2022 Fair Lending Cornerstones: Best Practices & Current Agency Guidance
Molly Stull, Brode Consulting Services, Inc.
- 4/7/2022 Converting Accrual Statements into Cash Flow
Jeffery W. Johnson, Bankers Insight Group, LLC
- 4/20/2022 Writing Effective Credit Memos & Loan Narratives
Morning Molly Stull, Brode Consulting Services, Inc.
- 4/27/2022 Ag Lending Compliance
Molly Stull, Brode Consulting Services, Inc.
- 5/17/2022 Construction Loan Nuts & Bolts: Documentation, Sample Scenarios & Avoiding Errors
Morning Dawn Kincaid, Brode Consulting Services, Inc.
- 5/17/2022 **Consumer Lending Series:**
Consumer Underwriting 101: From Application to Approval
Jeffery W. Johnson, Bankers Insight Group, LLC

- 6/21/2022
Morning **Consumer Lending Series:**
Consumer Lending Collateral Considerations & Documentation
Elizabeth Fast, Spencer Fane LLP
- 6/22/2022
Commercial Lending: Risks, Rewards, Controls & Common Mistakes
Jeffery W. Johnson, Bankers Insight Group, LLC
- 6/28/2022
Mortgage Loan Origination: Critical Timing Requirements
Molly Stull, Brode Consulting Services, Inc.
- 7/7/2022
Morning Countdown to ATR/QM Changes Effective October 1, 2022: Preparing Policies & Processes
Dawn Kincaid, Brode Consulting Services, Inc.
- 7/14/2022
Morning **Consumer Lending Series:**
Proper Repossession, Notice & Sale of Non-Real Estate Collateral
Elizabeth Fast, Spencer Fane LLP
- 8/4/2022
Morning Securing Collateral Part 1:
Forms UCC-1 & 3: Filing, Perfection, Amending & Terminating
Elizabeth Fast, Spencer Fane LLP
- 8/9/2022
Managing a Borrower's Business Through a Loan Agreement
Jeffery W. Johnson, Bankers Insight Group, LLC
- 8/10/2022
Morning E-SIGN Act: Electronic Loan Document Delivery
Elizabeth Fast, Spencer Fane LLP
- 8/23/2022
Adding the "Wow Factor" to Credit Analysis
Jeffery W. Johnson, Bankers Insight Group, LLC
- 9/1/2022
Morning **Consumer Lending Series:**
Consumer Lending Regulatory Essentials: Fair Lending, UDAAP, Privacy & More
Elizabeth Fast, Spencer Fane LLP
- 9/8/2022
Morning When a Borrower Dies
Elizabeth Fast, Spencer Fane LLP
- 9/20/2022
Morning Securing Collateral Part 2:
Purchase Money Security Interests: Taking Priority Over a Perfected Creditor
Elizabeth Fast, Spencer Fane LLP
- 9/21/2022
Morning Appraisal Reviews: Do You Know What to Look For?
Dawn Kincaid, Brode Consulting Services, Inc.
- 9/27/2022
60 Minutes TRID: Recognizing a Changed Circumstance & Issuing a Revised Loan Estimate
Molly Stull, Brode Consulting Services, Inc.
- 10/13/2022
Preparing for Examination Under the Mortgage Servicing Rules
David A. Reed, Reed & Jolly, PLLC

- 10/26/2022 Ability to Repay: Qualified Mortgages & TILA RESPA Disclosures
Mary-Lou Heighes, Compliance Plus, Inc.
- 11/2/2022 Job-Specific BSA Training for Lenders
Morning Susan Costonis, Compliance Training and Consulting for Financial Institutions
- 11/15/2022 Mortgage Lending Compliance Overview
Mary-Lou Heighes, Compliance Plus, Inc.

Marketing

- 2/24/2022 Advertising Compliance
Mary-Lou Heighes, Compliance Plus, Inc.
- 5/19/2022 Building a Successful Cross-Selling Platform
Tim Tivis, Pinnacle Training Group
- 10/12/2022 Images, Video, Audio: What's New & Next for Social Media Platforms?
Eric C. Cook, WSI Internet Consulting
- 11/16/2022 Social Media: Paid, Owned, Earned
Patrick W. Dix, SHAZAM, Inc.

Operations

- 1/5/2022 **ACH Series:**
Quick Start Guide to ACH for the Frontline
Michele L. Barlow, Macha/PAR
- 1/12/2022 **Deposit Ops Series:**
Morning Interest Reporting for Nonresident Aliens: Foreign & US Taxpayer ID Numbers
Deborah L. Crawford, Gettechnical Inc.
- 1/19/2022 Provisional Credit Under Reg E: Rules, Best Practices & FAQs
Morning Elizabeth Fast, Spencer Fane LLP
- 1/19/2022 Dealing with ACH Tax Refunds: Exceptions, Posting & Liabilities
60 Minutes Michele L. Barlow, Macha/PAR
- 2/8/2022 **ACH Series:**
The Green Book & Government Payments Explained
Jason Johnson, UMACHA
- 2/16/2022 **Deposit Ops Series:**
Morning Writing New Account Procedures
Deborah L. Crawford, Gettechnical Inc.

3/8/2022 Board-Approved Policies: Tools to Streamline Your Process
60 Minutes Molly Stull, Brode Consulting Services, Inc.

3/9/2022 **Deposit Ops Series:**
Morning Opening Accounts Online: CIP, CDD, Documentation & More
Susan Costonis, Compliance Training and Consulting for Financial Institutions

3/9/2022 **ACH Series:**
2022 ACH Rules Update, Including Faster Payments
Shelly Sipple, EPCOR

3/17/2022 ACH for P2P Transfers: Perils & Protections
Michele L. Barlow, Macha/PAR

4/5/2022 **Deposit Ops Series:**
Payment Systems Bootcamp
Kimberly Ellis, UMACHA

4/12/2022 **ACH Series:**
ACH Origination: Internal, Loans, Transfers & More
Michele L. Barlow, Macha/PAR

5/11/2022 **ACH Series:**
Morning Decoding ACH Return Reason Codes
Michele L. Barlow, Macha/PAR

5/18/2022 **Deposit Ops Series:**
Morning Handling Trusts & Other Fiduciary Accounts
Elizabeth Fast, Spencer Fane LLP

5/25/2022 Enhanced Due Diligence & Risk Assessment of ACH Customers
Morning Elizabeth Fast, Spencer Fane LLP

6/1/2022 When a Business Owner Dies, Sells, or Delegates Authority
Morning Elizabeth Fast, Spencer Fane LLP

6/1/2022 Faster Payments Basics
60 Minutes Kimberly Ellis, UMACHA

6/9/2022 **ACH Series:**
Morning Electronic Payment Fraud: When Is Your Institution Liable?
Elizabeth Fast, Spencer Fane LLP

7/12/2022 **Deposit Ops Series:**
Deposit Operations Comprehensive Compliance, Including BSA
Mary-Lou Heighes, Compliance Plus, Inc.

7/13/2022 Vendor Due Diligence & Effective Vendor Management
David A. Reed, Reed & Jolly, PLLC

- 8/18/2022 WSUD vs. Stop Payment: Definitions, Differences, Compliance
60 Minutes Kimberly Ellis, UMACHA
- 10/5/2022 Reg E & the Electronic Fund Transfer Act
Mary-Lou Heighes, Compliance Plus, Inc.
- 11/8/2022 Form 1099 Reporting: Third-Party Vendors, Foreclosures, Debt Forgiveness & More
Morning Elizabeth Fast, Spencer Fane LLP
- 11/9/2022 IRS Reporting, B Notices, Fines & Penalty Letters
Morning Deborah L. Crawford, Gettechnical Inc.
- 11/10/2022 Preparing for FedNow: Technology, Products, Services & More
60 Minutes Kevin Olsen, VSoft Corporation
- 12/8/2022 Managing Your Mobile RDC Program
60 Minutes Kimberly Ellis, UMACHA

Security & Fraud

- 1/25/2022 New 36-Hour Deadline for Reporting Cyber Security & Ransomware Incidents
60 Minutes Molly Stull, Brode Consulting Services, Inc. **Added 11/29/21**
- 2/1/2022 New Resources for Fighting Synthetic Identity Fraud
Morning Dawn Kincaid, Brode Consulting Services, Inc.
- 4/13/2022 The Latest in Social Engineering Attacks – How to Protect Against Complex Threats
John Moeller, CLA
- 6/23/2022 Identity Theft Red Flags & FACT Act Compliance
David A. Reed, Reed & Jolly, PLLC
- 7/27/2022 Elevating Your Fraud Prevention Strategies
Ryan Dutton, SHAZAM, Inc.
- 10/27/2022 Robbery Basics & Beyond
Carol Dodgen, Dodgen Security Consulting
- 11/9/2022 Financial Exploitation & Elder Fraud
Barry Thompson, Thompson Consulting Group, LLC

Senior Management

- 1/20/2022 Understanding the Current M&A Market for Community Banks
60 Minutes Philip K. Smith, Gerrish Smith Tuck
- 2/3/2022 The Impact of Evolving Marijuana Laws on Your Institution
David A. Reed, Reed & Jolly, PLLC

- 3/1/2022 2022 Supervisory Priorities Explained
David A. Reed, Reed & Jolly, PLLC
- 8/10/2022 Characteristics of Strong Risk Assessments: Tools to Monitor & Report Results
Marcia Malzahn, Malzahn Strategic
- 10/6/2022 Are Safe Deposit Boxes on the Way Out?
David McGuinn, Safe Deposit Specialists
- 11/29/2022 Best Practices for Performing Quality-Control Loan Reviews
Jeffery W. Johnson, Bankers Insight Group, LLC

Webinar Times

Most webinars are held at 2:00 p.m. Central.
Morning webinars are held at 10:00 a.m. Central.
Check brochure copy for times.