



FREE ONLINE WEBINAR EVENT.

Join us May 21, 2020 for a two-session update on current issues in agribusiness.

MORNING SESSION 10:00 am-Noon

"Agriculture & Ag Lending in a Black Swan Environment" Dr. David Kohl - Virginia Tech

"Current Conditions for Producers & Overview" Iowa Secretary of Agriculture Mike Naig

AFTERNOON SESSION 3:00-4:00 pm

"PPP Update for the Ag Sector"
Paul Neiffer - CliftonLarsonAllen

Panel: "World Trade Agreements Update"

Dermot Hayes - Iowa State University

Neil Dierks - National Pork Producers Council

See reverse for more information on speakers.

NO COST TO ATTEND! SECURE YOUR SPOT SOON! **REGISTER NOW**



Mike Naig

Iowa Secretary of Agriculture & Land Stewardship

Mike Naig grew up on a family farm in the northwest corner of the state near Cylinder, Iowa. Early in his life, Mike learned the value of hard work by helping his dad and uncle run their crop and livestock farm. He continues to be involved in the operation today.

Mike served as Iowa Deputy Secretary of Agriculture for Bill Northey since September 2013. Before joining the Department, Mike had been active in the agribusiness industry for more than 13 years, having

served in public policy roles for state and national trade associations and in private industry.

In 2018 Mike succeeded Bill Northey as Iowa Secretary of Agriculture. As Secretary, he is committed to leading efforts to protect consumers, expanding economic opportunities for Iowans and advocating in Iowa and around the globe on behalf of the hard-working men and women who keep us fed and fueled.



Dr. David Kohl

Professor Emeritus, Agricultural and Applied Economics - Virginia Tech University

As facilitator of the United States Farm Financial Standards Task Force and member of the Canadian Agricultural Financial Standards Task Force, Dr. David Kohl was one of the leaders in establishing guidelines for the standardized reporting and analysis of agricultural producers' financial information on a

national and international basis.

Kohl has addressed the American Bankers Agricultural Conference for more than 40 consecutive years, and has appeared before numerous state bankers' schools and conferences throughout the U.S., Canada,

Mexico, and the world. He has conducted more than 6,000 workshops and seminars for agricultural groups such as bankers and regulators, as well as producer and agribusiness groups. He has published four books and over 2,100 articles on financial and business-related topics in journals, extension, and other popular publications. Kohl regularly writes for Corn and Soybean Digest, and other ag lending publications including "Dave's GPS", a regular blog for Farmer Mac.

Kohl is currently President of AgriVisions, LLC, a knowledge-based consulting business providing cutting-edge programs to leading agricultural organizations worldwide.



Paul Neiffer CliftonLarsonAllen

Paul Neiffer is a nationally recognized speaker and Agribusiness Certified Public Accountant and business advisor, specializing in income taxation and accounting services related to farmers and processors. Paul is past president of the Farm Financial Standards Council.

Paul authors a monthly column for Top Producer magazine called "The FarmCPA", has written several articles for various farm magazines and media outlets, and instructs many CPAs and CPA firms across the US. Paul is the primary author of the blog FarmCPAToday.com which reports several times a week on items specific to the Ag Industry.



Dermot Hayes

Iowa State University

Dermot Hayes is a Charles F. Curtiss Distinguished Professor in Agriculture and Life Sciences at Iowa State University. He holds the Pioneer Hi-Bred International Chair in Agribusiness, and is professor of both economics, and finance.

Besides his analysis of U.S. farm policy and international agricultural trade, his other research interests include crop insurance, financial

derivatives and the potential impact of China on commodity markets. Since 1995 he has been a consulting trade economist for the National Pork Producers Association.

In 2006 Dermot received a "Publication of Enduring Quality" award from the Agricultural and Applied Economics Association. AAEA named him a Fellow in 2007, its highest recognition for distinction in the discipline.



Neil Dierks

National Pork Producers Council

Neil Dierks is Chief Executive Officer of the National Pork Producers Council (NPPC). In this position, he is responsible for the overall implementation of all NPPC programs.

Beginning in 1990, Dierks served NPPC in a series of senior executive positions, including Executive Director of Operations, Vice President for Research and Education and Senior Vice President for Programs. Prior to his service with NPPC, Dierks was the Special Activities Director for the Iowa Pork Producers Association and

Marketing Director for the Iowa Corn Promotion Board.

Dierks currently serves on the Supporters of Ag Research (SOAR) Foundation Board of Directors, the Board and Executive Committee of the Charles Valentine Riley Memorial Foundation and is a recipient of the Distinguished Support of Animal Science Award from the American Society of Animal Science.

Neil grew up on a livestock farm in eastern lowa and remains involved in a family farming operation.

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