PPP Updates and Loan Forgiveness

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Your Partner Now and Into the Future

A Bank for Banks

Community banks in the Midwest trust us to provide expertise and innovative solutions to help them thrive so they can focus on the needs of their customers and community.

We know community banking because your business is our only focus at Bankers' Bank.



PPP Origination and History

- CARES Act (Coronavirus Aid, Relief, and Economic Security)
 - April 3, 2020 April 16, 2020
 - \$349 Billion (Round One)
- Paycheck Protection Program and Health Care Enhancement Act (PPPHCEA)
 - April 27, 2020 June 30, 2020
 - \$310 Billion (Round Two)
- Paycheck Protection Program Flexibility Act of 2020 (PPPFA)
 - Extended to August 8, 2020
 - Added 24 weeks of forgiveness
 - Modified PPP guidelines (75%/25% to 60%/40%)
 - Modified PPP maturity date from 2 years to 5 years for repayment
- Total PPP funds approved by Congress \$659 Billion

PPP Totals By Round

Round One

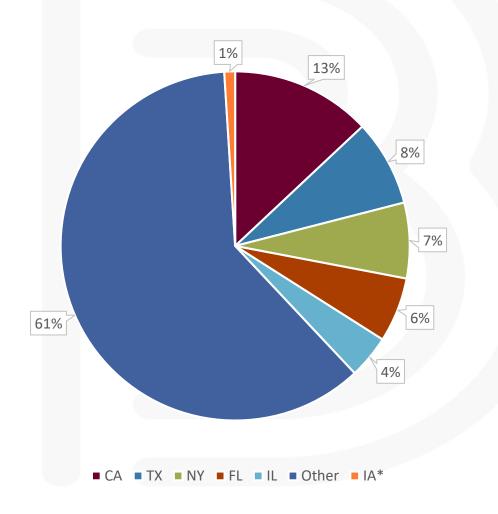
	4/3/20 - 4/16/20	
Total Number of Loans	1,661,367	
Total Dollars of Loans	\$342,277,999,103	
Average Loan Size	\$206,022	
Total Number of Lenders	4,975	

Round Two (started on 4/27/20)

	4/3/20 - 8/8/20
Total Number of Loans	5,212,128
Total Dollars of Loans	\$525,012,201,214
Average Loan Size	\$100,729
Total Number of Lenders	5,460

Approximately \$134 billion in PPP allocated funds remaining

PPP Loans Top 5 States



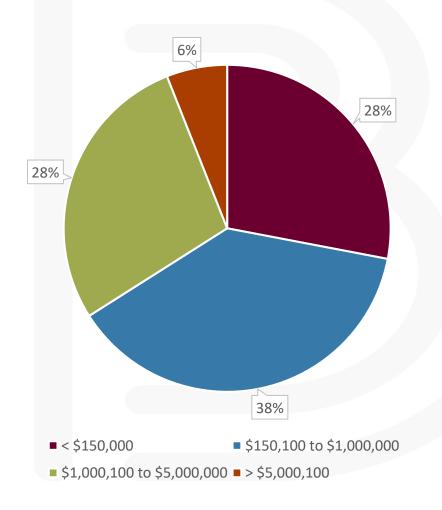
State	Total \$ Loans	# of Loans	Average Loan Size
CA	\$68,644,418,670	623,360	\$110,120
TX	\$41,326,454,268	417,276	\$99,039
NY	\$38,699,947,686	348,870	\$110,929
FL	\$32,251,422,436	432,893	\$74,502
IL	\$22,849,324,883	225,409	\$101,368
IA*	\$5,091,039,492	59,100	\$86,142

* Iowa is not in the Top 5

PPP Loans Top 5 Industries

Industry	Total \$ Loans	Percentage	# of Loans	Average Loan Size
Health Care and Social Assistance	\$67,802,899,625	13%	532,775	\$127,264
Professional and Technical Services	\$66,806,585,368	13%	681,111	\$98,085
Construction	\$65,070,483,743	12%	496,551	\$131,045
Manufacturing	\$54,101,623,487	10%	238,494	\$226,847
Accommodation and Food Services	\$42,477,369,498	8%	383,561	\$110,745

PPP Loans by Size



Loan Size	Approved \$	# of Loans	% of Loans
< \$150K	\$147,477,537,518	4,552,452	88%
\$150K to \$1M	\$198,341,359,743	577,476	11%
\$1M to \$5M	\$146,072,167,432	77,466	1%
>\$5M	\$33,121,136,431	4,734	<1%

PPP Loan Forgiveness

- PPP loan forgiveness key timelines
 - 8 weeks (56 days after loan was closed)
 - 24 weeks (168 days after loan was closed)
- PPP funds guidelines
 - Up to 60% of the funds for payroll expenses
 - Up to 40% of the funds for other expenses
 - Rent, mortgage, utilities, and loan interest
- PPP SBA forms
 - Form 3508 (all <u>non</u> self-employed, independent contractor or sole proprietor)
 - Form 3508EZ (all self-employed, independent contractor or sole proprietor)

What's Next for PPP???

- Legislative Proposals
 - **P4 Proposal** Democratic proposal would allow additional PPP funding for borrowers who already have received one PPP loan, and would create carve-outs for borrowers and lenders in underserved markets.
 - **HEALS Act** Republican proposal would include some fixes to PPP such as streamlined forgiveness, a variation on an additional PPP funding opportunity, and a new long-term loan product for a narrow portion of borrowers.
 - **HEROES Act** Democratic proposal would provide several PPP fixes and several provisions that would enhance the regular 7(a) loan program and make it a better tool to assist small businesses during these difficult times.
 - **RESTART Act** Republican and Democratic proposal would propose a new loan product that would build on the existing PPP infrastructure to specifically help those businesses that have seen revenue decline, would allow borrowers with a greater number of employees than allowed for PPP to be eligible, and would permit some portion of these loans to be forgiven based on revenue losses

FAQs and Links

SBA PPP FAQs

- https://www.sba.gov/sites/default/files/2020-08/Final%20PPP%20FAQs%20%28August%2011%2C%202020%29-508.pdf
- SBA PPP Loan Forgiveness FAQs
 - https://www.sba.gov/sites/default/files/2020-08/PPP%20-- %20Loan%20Forgiveness%20FAQs%20%28August%2011%2C%202020%29-508.pdf
- SBA PPP Form 3508
 - https://www.sba.gov/sites/default/files/2020-06/PPP%20Loan%20Forgiveness%20Application%20Instructions%20%28Revised%206.16.2020%29-508.pdf
- SBA PPP Form 3508EZ
 - https://www.sba.gov/sites/default/files/2020-06/PPP%20Forgiveness%20Application%203508EZ%20%28%20Revised%2006.16.2020%29%20Fillable-508.pdf
- SBA PPP Form 3508EZ Checklist
 - https://www.sba.gov/sites/default/files/2020-06/PPP%20Loan%20Forgiveness%20Application%20Form%20EZ%20Instructions%20%28Revised%2006.16.2020 %29-508.pdf

SBA 7a vs SBA 504

	SBA 7a	SBA 504
Total Project Size	\$5,000,000	\$12,500,000
Loan Proceeds	 Expand, acquire or start a business Purchase or construct real estate Refinance existing debt Buy equipment Provide working capital Leasehold improvements Purchase inventory 	 Purchase existing building Land acquisition and ground-up construction Expansion of existing building Finance building
Prepayment Penalties	3 year (5%, 3%, 1%)	10 year (1 years interest)
Equity Requirements	Minimum 10%	Minimum 10%
Maximum Amortizations	Up to 25 years	Up to 25 years
Rate Options	Fixed or Variable	Fixed
Loan Guarantees	50%, 75%, 85% or 90%	40%

Questions?

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